# Agriculture, Food, and Natural Resources Career Cluster

The Agriculture, Food, and Natural Resources (AFNR) Career Cluster focuses on the essential elements of life food, water, land, and air. This career cluster includes a diverse spectrum of occupations, ranging from farmer, rancher, and veterinarian to geologist, land conservationist, and florist. It also includes non-traditional agricultural occupations like wind energy, solar energy, and oil and gas production.

# Agricultural Business, Leadership & Communication - Program of Study







The Agribusiness program of study explores the occupations and educational opportunities associated with the business of farming and agriculturally related business that supplies farm inputs, such as machinery and seeds. This program of study may also include exploration into the marketing of farm products, the purchase of farm products either for further processing or resale and grading or classifying unprocessed food or other agricultural products.

# **Secondary Courses for High School Credit**

#### Level 1

• Principles of Agriculture, Food, and Natural Resources

#### Level 2

Agricultural Leadership, Research, and Communications

#### Level 3

Agribusiness Management and Marketing/Lab- DC 3 Hrs

#### Level 4

• Practicum in Agriculture, Food, and Natural Resources #

\*CTE Completer: 3 or more courses for 4 or more credits

### Postsecondary Opportunities

#### **Associates Degrees**

- Agricultural Business and Management, General
- Banking and Financial Support Services
- Advertising
- Marketing/ Marketing Management, General

#### **Bachelor's Degrees**

- Agricultural Business and Management, General
- Finance, General
- Financial Mathematics
- Marketing/ Marketing Management, General

#### Master's, Doctoral, and Professional Degrees

- Agricultural Business and Management, General
- Finance, General
- Financial Mathematics
- Marketing/ Marketing Management, General

# Work-Based Learning and Expanded Learning Opportunities

Exploration Activities	Work-Based Learning Activities	
<ul> <li>Industry Guest</li></ul>	<ul> <li>Entrepreneurship</li></ul>	
Speakers and	and Farm-to-Table	
workshops <li>Participate in Texas</li>	projects <li>Intern with a local</li>	
FFA Activities and	agricultural based	
competitions	business	

# **Industry-Based Certifications**

Entrepreneurship and Small Business



# **Aligned Occupations**

Occupations	Median Wage	Annual Openings	% Growth
Farmers, Ranchers, and Other Agricultural Managers	\$59.134	405	9%
Farm and Ranch Loan Officers	\$45,594	268	25%
Buyers and Purchasing Agents, Farm Products	\$46,488	268	20%

Successful completion of the Agribusiness program of study will fulfill requirements of the Business and Industry Endorsement. Revised – August 2022



# Agricultural Business, Leadership & Communication Course Information

## Level 1

COURSE NAME	SERVICE ID	PREREQUISITES	COREQUISITES
Principles of Agriculture, Food, and Natural Resources	13000200 (1 credit)	None	None

# Level 2

COURSE NAME	SERVICE ID	PREREQUISITES	COREQUISITES
Agricultural Leadership, Research, and Communications	N1300266 (1 credit)	One credit from courses in the Agriculture, Food, and Natural Resources Career Cluster	None

# Level 3

COURSE NAME	SERVICE ID	PREREQUISITES	COREQUISITES
Agribusiness Management and Marketing/Lab	13000900 (1 credit)	None	None

## Level 4

COURSE NAME	SERVICE ID	PREREQUISITES	COREQUISITES
Practicum in Agriculture, Food, and Natural Resources	03002500 (2 credits)	None	None

Lindale ISD's Dual Credit partnership for the Agricultural Business, Leadership, & Communication courses are with Tarleton State University (TSU).



FOR ADDITIONAL INFORMATION ON THE AGRICULTURE, FOOD, AND NATURAL RESOURCE CAREER CLUSTER, PLEASE CONTACT: <u>CTE@tea.texas.gov</u> or LISD CTE Director, Teri Hodges, HodgesTC@lisdeagles.net <u>https://tea.texas.gov/cte</u>

Lindale ISD does not discriminate on the basis of race, color, national origin, sex, disability or age in its programs or activities and provides equal access to the Boy Scouts and other designated youth groups. The following person has been designated to handle inquiries regarding the nondiscrimination policies: Jamie Holder, Title IX Coordinator, 903-881-4000.

Further nondiscrimination information can be found at <u>Notification of Nondiscrimination in Career and Technical Education</u> <u>Programs</u>.